

# Critical Facilitation Skills for Leaders | 2 Days

An effective leader harnesses the diverse strengths of the team to maximize performance. Successfully mastering critical facilitation skills and applying them deftly can help drive these results. In this course, you will learn how to develop and apply facilitation techniques to support your team at every stage of the team life cycle. You will enhance your interpersonal competencies and observational abilities to deal effectively with disruptions and dysfunctions, and guide groups to reach consensus and achieve results.

#### WHO SHOULD ATTEND:

Leaders and professionals who manage teams or groups and are responsible for their outcomes.

#### **JOB ROLES:**

Personal Development Leader of Teams/Projects Leader of Managers/Departments Leader of Organizational Strategy

#### **OBJECTIVES:**

- Apply techniques to encourage participation and reach consensus
- Utilize facilitative questioning techniques
- Recognize indicators to facilitate each stage of the team process
- Deal constructively with disruptions and typical problem behavior
- Implement interventions appropriately
- · Plan and run a focused discussion, meeting or event

## **COURSE OUTLINE:**

#### The Importance of Facilitation

Being an Effective Facilitator
Harnessing Knowledge, Experience, and Diversity
Encouraging Group Motivation and Commitment
Observing the Team Process

#### **Facilitating Process and Content**

Identifying Process and Content Elements Managing the Flow Resolving Tensions and Disagreement

### **Setting the Stage for Facilitation**

Laying the Groundwork,
Educating Participants, and Securing Support
Selecting the Right Facilitator
Planning for a Facilitated Meeting

# **Facilitating Team Development**

Encouraging Participation
Recognizing Stages in the Team Life Cycle
Supporting the Team through the Stages

# **Building Consensus and Reaching Decisions**

Gathering and Presenting Data
Synthesizing and Summarizing
Identifying Options and Brainstorming
Facilitating SWOT Analysis
Creating a Short List
Using the Multi-Option Technique

# Disruptions, Dysfunctions and Interventions

Handling Disruptions and Difficult Behavior Addressing Dysfunction Agreeing on Ground Rules Restating and Reframing Selecting a Method of Intervention Getting Back on Track

# We Ensure Personal & Professional Growth Through:



TOPIC-SPECIFIC, REINFORCEMENT MATERIALS TO ENRICH YOUR JOURNEY

eBocks, On-Demand Courses, Quick Videos, Personal & Team Assessments, Tools & Templates







# Post-Class Reinforcement Materials

Each of the Leadership and Professional Development courses include a suite of post-class reinforcement materials that are unique to each title. Content such as e-books, quick videos, personal and team assessments, tools and templates, and other materials, have been selected to ensure that you continue your journey to ongoing success beyond the classroom. All e-assets, such as books and videos, come with 1-year access.

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#### **Reinforcement Videos**

- Five Keys to Effective Meetings featuring Howard M. Guttman
- Make Meetings Optional featuring Cali Ressler & Jody Thompson
- Influence in Global Cross Functional Teams featuring Allan Cohen
- Clarity of Intent featuring Myles Downey
- Better Decision Making through Debate Making featuring Liz Wiseman
- How the Best Leaders Run Meetings featuring Tim Sanders
- Distance Leadership: Leaders, Technology, Motivations and Management featuring Joe DiVanna
- Practice Perspective Transference featuring Scott Eblin
- How to Run a Creative Meeting featuring Lorraine Heggessey
- How to Shift the Dynamic in a Room featuring Elizabeth Doty
- What Conversations Do I Choose? featuring Susan Scott
- Use Meetings as an Engagement Opportunity featuring Dick Axelrod

#### **Book Summaries**

- Leadership Gold Lessons I've Learned from a Lifetime of Leading by John C. Maxwell
- No More Pointless Meetings: Breakthrough Sessions That Will Revolutionize the Way You Work by Martin Murphy

#### **Blueprints**

 Meeting Effectiveness: How to Get More Done in Less Time by Antonia Porterfield, Julie Cookson and Darlene Lewis

# **Leader-Led Activities**

- Facilitation Activities Discussion Guide
- Meeting Ground Rules Discussion Guide
- · People Issues Discussion Guide
- Decisions about Meetings Facilitation Guide
- Planning an Agenda Application Guide

#### **Self-Assessment**

- Meeting Challenges
- Meeting Preparation
- People Issues

# **Business Impact**

- Business Impact: When Too Many Meetings Are Just Too Much
- Business Impact: Making Meetings Work

### **Challenge**

Challenge: Managing Meetings for Productivity and Effectiveness

#### **Tools**

- Meeting Types and Attendees
- Meeting Protocols
- · Agenda Planning
- Meeting Opening
- Action and Activity
- Meeting Technology Checklist

#### **Test**

 Leadership Advantage Test Yourself: Leading Effective Meetings

# **Core Message**

Leadership Advantage: Leading Effective Meetings 2.0

#### **Case Study**

- To Meet or Not to Meet
- · Preparing to Meet
- · Facilitation Methods
- Facilitating People Issues

# **Key Concept**

- Key Concept: Meeting Types and Who Should Attend Them
- Key Concept: Meeting Protocol and Etiquette
- Key Concept: Your Objectives Lead to Your Agenda
- Key Concept: Beginning a Meeting Successfully
- Key Concept: Getting to the Heart of Your Meeting
- Key Concept: Dealing with People Issues
- Key Concept: Reserve Time for Closure
- Key Concept: Enhance Your Meeting with Technology

# e-Books

- Make Meetings Matter: Ban Boredom; Control Confusion; and Terminate Time-Wasting
- Plan and Conduct Effective Meetings: 24 Steps to Generate Meaningful Results
- The Art of Convening: Authentic Engagement in Meetings; Gatherings; and Conversations

# Videos/Courses

- Brainstorming 3: How to Powerfully Facilitate a Brainstorming Session
- Facilitate Creativity Using Role Storming
- The Power of Servant Leadership
- How Managers Can Facilitate a Candid Work Environment

Materials listed above are representative and do not include all assets, which are subject to change as titles and resources are always being updated.



